

**Course Outcomes of M. Com.**

Course Title	Course Code	Semester	COs	Course Outcome
Management & Organisation Behaviour	MC 1.1	I	CO1	The students gain basic knowledge about management process of a business enterprise and organisation change management.
			CO2	It give students clearly know the behavior of individuals and groups as part of the social and technical system in the work places the basic concept of the organisational behaviour
			CO3	Understand the main purpose of this course and scientific foundations of Organizational Behavior
			CO4	Identify personal dimensions of personality. Job satisfaction, motivation and learning.
			CO5	Understand groups and group decision-making in the context of organizations
			CO6	Identified the processes used in developing communication and resolving conflicts and explained the group dynamics and demonstrate skills required for working in groups (team building).
			CO7	The students may familiarize in various leadership styles and the role of leaders in a decision making process
			CO8	This subject explained organizational culture and describe its dimensions and to examine various organizational designs.
			CO9	The students may clearly know the implementation of organizational change
Business Environment	MC 1.2	I	CO1	The student the knowledge about the various regulatory bodies and various government policies with their implications.
			CO2	Understand the concept, significance and changing dimensions of Business Environment
			CO3	Identify various types of Business Environment and tools for scanning the Environment
			CO4	Gain insights on role of economic systems, economic planning, government policies, public sector and development banks, economic reforms, liberalization and its impact on business.
			CO5	The students will know the importance and impact of changing laws and regulations on a business firm
			CO6	Learn about emerging dimensions in socio-cultural environment and its relevance for a business Firm.
			CO7	Understand the importance of Multinational corporations, foreign collaborations and international institutions in business
			CO8	Gain insights on patent laws, policy on research and development and new technological developments in Business Environment
Managerial Economics	MC 1.3	I	CO1	The course acquaints the students the knowledge of basic economics concepts and their application in business decision making.
			CO2	The students be able analyze the demand and supply conditions and access the position of the company
			CO3	The students be able analyze real-world business problems with an economic theoretical framework
			CO4	The students be able understand the internal and external decisions to be made by managers
			CO5	Apply the economic way of thinking to individual decisions and business decisions
			CO6	Derive the equilibrium conditions for cost minimization and profit maximization.
			CO7	Understand the different approaches to theories of firm, Demand estimation and, costs of production and how they affect short and long run decision.
Statistical Analysis for decision making	MC 1.4	I	CO1	This course acquaints with the application of statistical tools, Statistical tests in data analysis, probability theory etc. in business.
			CO2	To develop logical reasoning ability in decision making
			CO3	To apply various parametric and nonparametric tests in the real life case situation.
			CO4	To bring out clearly the importance of statistics in solving different research problems.
			CO5	They will able to understand the concept of central tendency. They will also able to calculate the various measures of central tendency
			CO6	The students acquainted with the applications of mathematics and statistical techniques in analysis and business decision making.
			CO7	Learners can find existence and extent of relation between two variables by graphical and mathematical method. They can estimate unknown values of co-related variables and can calculate coefficient of correlation.
			CO8	They will learn about index numbers, calculation of index numbers and their utilities in business organisations.
			CO9	They will be able to understand time series and calculation of various trends.
Taxation Practices and Administration	MC 1.5	I	CO1	The students are equipped with application of principles and provisions of Income-tax Act, 1961 and the relevant Rules. They also gain basic knowledge of provisions of GST.
			CO2	Know the tax system in India particularly GST
			CO3	Know the process of Valuation, payment and filing of returns in GST
			CO4	The ability of evaluation of the tax impacts on the economic operations in the area of indirect taxation
			CO5	Enable the students to gain an idea of liquidation of companies
			CO6	After the successful completion of the Course the Students should have a thorough knowledge on Accounting Practices Prevailing in the Corporate.
			CO7	The learners will aware of residential status of persons and incidence/charge of tax
			CO8	The learner will understand the provisions and procedure to compute total income under five heads of income i.e. salaries, house property, profits & gains from business & profession, capital gains and other sources.
			CO9	The student will understand the some specific deductions to be made from gross total income U/s 80-C to 80-U in computing total income
			CO10	The learner will understand methodology to compute total taxable income
Corporate Financial Accounting	MC 2.1	II	CO1	This course enables students to acquire the basic knowledge of the corporate accounting and techniques of preparing the financial statements of various forms of business organizations. It also enables accounting implications in mergers, amalgamation, liquidation etc.
			CO2	Enable the students to understand about Amalgamation, Absorption and external reconstruction.
			CO3	To introduce and develop knowledge of Holding Company Accounts
			CO4	The learner understand the legal procedure for repayment of preference shares

			CO5	The learners the legal procedures for redemption of debentures and their types.
			CO6	It make learner to understand various basis of distribution of expenses to find out profit before and after incorporation.
			CO7	It make learner to understand format of company final accounts and various schedules of company final accounts.
Financial Management	MC 2.2	II	CO1	This course familiarizes the students with the principles and practices of financial management. The students are able to understand and apply various tools and techniques of financial management.
			CO2	Learners understand the need, types and sources of finance.
			CO3	Learners are made aware of the importance of Capital Budgeting and different techniques of capital budgeting for decision making.
			CO4	Learners understand the concept of working capital, cash management, receivable management, inventory management and its requirements and control policies.
			CO5	Learners understand the concept of strategic financial management, financial decision making and financial planning process.
Human Resource Management	MC 2.3	II	CO1	This course acquaints students with the techniques and principles to manage and control human resource of an organisation.
			CO2	This Course will create knowledge and understanding of Human Resource Management and helps the students to gain knowledge and skills needed for successful planning and to become Human Resource Professionals
			CO3	The Students will be familiar about the concepts of Staffing, Training, Transfer, Promotion, Human factors consideration and Appraisal methods.
			CO4	Students would become acquainted with the Human Resource Development, Career Planning and Job Evaluation methods.
			CO5	The students gain insight into the enormous Wage and Salary Administration, Fringe benefits, Motivation and Morale
			CO6	The students know about the determinants of Job satisfaction & to know how to interact with Management and Co-Workers through Quality Work Life and Employee Empowerment
			CO7	Develop the competency mapping skills, self, peers, superiors and subordinate appraisal skills.
Marketing Management	MC 2.4	II	CO1	This course provides basic knowledge of concepts, principles, tools and techniques of marketing.
			CO2	The students will be able to get introduced and understand the knowledge of marketing management with the need, importance and process of marketing planning and control, enhancing their ability for the dynamic nature of marketing
			CO3	Learners will be able to understand concepts of marketing, consumer behaviour, market segmentation, customer relationship management and its applications in developing marketing strategies.
			CO4	Learners will gain knowledge which will enable them to analyse elements of a brand, take product marketing decisions and use pricing strategies to enhance marketing of products and services.
			CO5	Learners will be capable of understanding traditional and contemporary marketing channels, identify the role of the elements in the promotion mix and the emerging trends in sales management and apply it in meeting the demands of current markets.
			CO6	Learners will be able to identify unethical practices, understand and apply suitable strategies for rural markets, recognize challenges faced by marketing managers and develop suitable solutions to resolve them
Financial Institutions and Markets	MC 2.5	II	CO1	This course enables students to gain knowledge about financial markets,
			CO2	This course enables students to gain knowledge about financial institutions, financial instruments.
			CO3	This course enables students to gain knowledge about financial instruments.
			CO4	This course provided knowledge about various regulatory bodies.
Computer Applications in Business	MC 3.1	III	CO1	The course enhances the basic computer skills and knowledge for commerce students. It also enables the student to understand the usefulness of information technology tools in business operations.
			CO2	Students will be able to use the accounting package on their own.
			CO3	Students will be able to work with MS-Word, MS-Excel and MS PowerPoint
			CO4	Students will be familiar with formatting text and document, working with graphics and creating presentation.
			CO5	Students will be able to use the various applications of internet in performing business operations
			CO6	Students will be able to understand the concept of internet, internet security, e-mail, world wide web and internet browsing
Advanced Cost Accounting	MC 3.2	III	CO1	This course acquaints the students with basic concepts used in cost accounting, various methods involved in cost ascertainment and cost accounting book keeping systems.
			CO2	The students will gain thorough knowledge on costing system and its concepts in making decision
			CO3	The students will be able to access and prepare cost management techniques, marginal costing, break even analysis and budgetary control in the companies.
			CO4	It facilitates them to become a Cost Accountant/ Cost & Accounts Executive or Manager/ Senior Accountant/Associate and Deputy Manager/ Finance Analyst/ Compliance Officer.
			CO5	Learner got understanding of process, Process costing, to which industry it is applicable. How to ascertain cost at each stage of process; valuation of abnormal gain & abnormal loss, bye product, joint product and its accounting.
			CO6	Learner get idea about the procedure in procurement of material, stores and its documentation, valuation of material, techniques applied in inventory control.
			CO7	Learner get basic idea of Payroll procedure, overtime and idle time. Charging of labour cost to various cost centres and various incentive schemes to labourers.
			CO8	Learner get idea of various types of overheads and how to apportion primary and secondary overheads to various cost centres.
Corporate Legal Framework	MC 3.3	III	CO1	The students understand the provisions of the Companies Act 2013, Competition Act, Consumer Protection Act and their implication on companies.
			CO2	Summarise the legal provisions relating to Companies
			CO3	Understand the key role of SEBI in the Securities Market in India.
			CO4	Handle legal issues in Consumer Protection and Redressal.

			CO5	Gain knowledge about the regulatory framework of Banking and Insurance Sector in India
Strategic Management	MC 3.4	III	CO1	This course develops knowledge, skills in strategic planning and decision making.
			CO2	This paper creates awareness among the students regarding concepts and formulation of strategy, major initiatives taken by a company's top management involving resources and performance in external environment.
			CO3	It entails specifying the organization's mission, vision and objectives, developing policies and plan to understand the analysis and implementation of strategic management in strategic business units.
			CO4	The students gain knowledge regarding evaluation and control of strategies, types and barriers involved in such evaluation.
Research Methodology	MC 3.5	III	CO1	It enhances ability to choose methods appropriate to research aims and objectives, also understand the limitations of particular research methods.
			CO2	This paper facilitates the students to understand the basic concepts in Research in Social Sciences and business enquiry
			CO3	It enables the students to develop the skills for scientific collection of data and determining the sample size for research.
			CO4	It develops the analytical skills of business research
			CO5	It creates awareness among students with regard to the various statistical tools and test of significance that are applied in social and business research.
			CO6	The paper forms the basis of guidance for the preparation of project report
			CO7	The students understand the different sampling methods and to identify methods of Data collection.
			CO8	The students will be acquainted with Report writing and drafting of report
Advanced Financial Management	MC 4.1	IV	CO1	The students are able to understand and apply various advanced tools and techniques of financial management.
			CO2	Learners understand the need, types and sources of finance.
			CO3	Learners are made aware of the importance of Capital Budgeting and different advanced techniques of capital budgeting for decision making.
			CO4	Learners understand the concept of complex working capital, cash management, receivable management, inventory management and its requirements and control policies.
			CO5	Learners understand the concept of strategic financial management, financial decision making and financial planning process.
Security Analysis and Portfolio Management	MC 4.2	IV	CO1	This course provides theoretical and practical background in the field of investments. It also gives knowledge about valuation of securities, designing and measuring portfolio investments.
			CO2	Extract their own Perspectives on the basics of Investment
			CO3	Select the Optimal Investment Avenue after measuring its risk and return.
			CO4	Analyse the selected individual Securities through Fundamental Analysis tools.
			CO5	Predict the Market trends for the select Securities using the Technical Indicators
			CO6	Identify the Optimal Portfolio and the Efficient form of Market
			CO7	Determine the Efficient Frontier for a Portfolio using the theoretical framework
Project Planning and Control	MC 4.3	IV	CO1	This course enables students to learn and understand techniques for project planning
			CO2	This course enables students to learn and understand techniques for project scheduling
			CO3	This course enables students to learn and understand techniques for project execution
			CO4	This course enables students to learn and understand techniques for project control.
Accounting for managerial Decisions	MC 4.4	IV	CO1	This course imparts the students, knowledge about the use of financial, cost and other data for the purpose of managerial planning, control and decision making. It also acquaints students about various tools and techniques used in management decision making.
			CO2	It develops an understanding of the conceptual framework of the Management Accounting
			CO3	It provides the knowledge in the Management Accounting Techniques in business decision making.
			CO4	It introduces the concept of fund flow and cash flow statements.
			CO5	Imparted knowledge on capital budgeting and decision making techniques.
			CO6	After the successful completion of the Course the Students have a thorough knowledge on management accounting Concepts and techniques
			CO7	Understand the ability to develop and utilize accounting data, financial data, and other information to solve complex and unstructured business problems
E-Commerce	MC 4.5	IV	CO1	The course enables the student to become familiar with the mechanism for conducting business transactions through electronic means. The students also use the application and use of various electronic payment systems.
			CO2	This subject introduces the basic concept of E-Commerce and its process and describe the opportunities and challenges offered by E-Commerce.
			CO3	The students will be able to handle electronic payment technology and requirements for internet based payments. Understand the categories of E-Commerce and different applications of Ecommerce
			CO4	The students will understand and identify security issues of E-Commerce
			CO5	After the successful completion of this subject the students should have clear knowledge in the fields of E-Commerce, E-Markets, E-Payments Systems etc.
Project Report and Viva-voce	MC 4.6	IV	CO1	This gives a practical orientation and application in the field of research. It enables students to gain basic knowledge and experience to conduct research.
			CO2	To widened theoretical knowledge with the help of practical knowledge.
			CO3	To develop practical and analytical thinking skill
			CO4	To develop problem solving skill